

SMALL BUSINESS (DSCP-T)

MISSION

Acts as the principal advisor and assistant to the Commander in developing and implementing economic development strategies that broaden business opportunities for small and small disadvantaged business concerns, small women owned businesses, National Industries for the Blind, National Industries Severely Handicapped, and Federal Prison Industries within the framework of current acquisition programs.

FUNCTIONS:

1. Develops outreach programs to identify small, disadvantaged, and woman-owned business firms that have potential for selling their goods and services to DSCP/DoD. Encourages these firms to participate in expanding the DoD industrial base and assists them in developing a marketing capability to effectively compete for DoD contracting requirements.
2. Develops, coordinates, sponsors, and participates in federal, state, and local government activities and industry-sponsored conferences, trade fairs, and economic assistance events in support of outreach programs.
3. Assists, educates, and counsels small, disadvantaged, and woman-owned business firms in acquiring information and in resolving problems encountered in bidding or performing on DoD contracts.
4. Reviews pending procurement actions for breakout and set-aside opportunities for increasing small business participation and competition for DoD requirements.
5. Establishes and maintains liaison with federal, state, and local government activities and the industrial community to promote the use of all available resources to strengthen programs.
6. Provides technical assistance and training to DSCP personnel and to state/local government and non-government entities in support of their economic development activities.
7. Develops and distributes an annual Command management plan to identify and promote initiatives to be taken to accomplish objectives of the DLA Small Business Program.
8. Develops and implements programs for support of sheltered workshops affiliated with National Industries for the Blind and National Industries Severely Handicapped, as well as Federal Prison Industries.
9. Establishes program goals and evaluates DSCP's performance in achieving goals for the award of prime contracts to firms in the program.
10. Reviews and participates in negotiations of DoD prime contractor proposed subcontracting plans for award of subcontracts to small, small disadvantaged business, and woman-owned firms.
11. Evaluates DoD prime contractor small, disadvantaged and labor surplus area subcontracting plans and programs and establishes or recommends goals for awards to these firms.
12. Acts as the sole Center liaison to the Committee for Purchase from the National Industries for the Blind and Severely Handicapped and Federal Prison Industries on all actions affecting these activities. Serves as the DLA Field Program Manager for the Javits-Wagner-O'Day Program.
13. Manages and operates the DSCP Business Counseling Center, which provides vendors with detailed information and training to reengineer business processes for EDI trading and transition to EC.
14. Facilitates, manages, and monitors the DLA Mentoring Business Agreement Program.

